







Known for a diverse and well balanced economy, Lancaster County's advanced manufacturing and corporate headquarter operations stretch from the northern panhandle to the southern most communities. The county is home to a wide array of national and international firms, including: Akzo Nobel, Cardinal Health, Continental Tire, CompuCom Systems, Founders Federal Credit Union, Honeywell, Keer America, Movement Mortgage, Nutramax Laboratories, Red Ventures and Sharonview Federal Credit Union.

In close proximity to the major metropolitan area of Charlotte coupled with a low cost of living and a prepared and skilled workforce, Lancaster County is an economic gold mine for business.

Located just southeast of Charlotte, Lancaster County offers the best of all worlds to all age groups. Featuring a wealth of shopping and dining experiences, there's also a wide array of recreational opportunities at numerous parks and facilities, where families can enjoy nature walks, team sports, a group picnic and more.

In a recent report from the U.S. Census Bureau, Lancaster County ranked as the second (2nd) fastest growing county in South Carolina, with a 28% increase from 2010 to 2019, and 3% growth from 2018 to 2019.

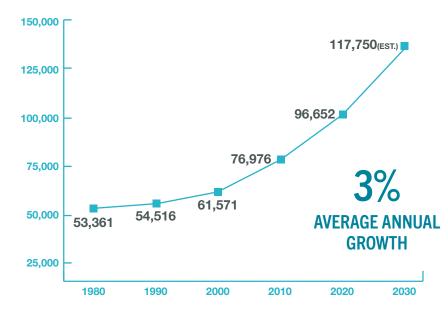
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LANCASTER COUNTY POPULATION GROWTH

Lancaster County is part of the Charlotte-Concord-Gastonia Metropolitan Statistical Area (MSA), which consists of the following ten counties: Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union counties in North Carolina; and, Chester, Lancaster and York counties in South Carolina.

Lancaster County ranked 39th in the U.S. Census Bureau's list of 100 fastest growing counties of more than 10,000 people from July 1, 2018, to July 1, 2019. All the County's population growth during that time frame can be attributed to inbound migration, an indication of the county's desirability.



Source: SC Revenue and Fiscal Affairs Office



Lancaster County employers source workers from well beyond the county border. Supported by independent third-party research for the purpose of industry and workforce analysis, the map above defines Lancaster County's labor shed based on commuting data. The tables below detail the county's demographics in the context of this larger region and the USA.

DEMOGRAPHICS

Population	Lancaster County	Labor Shed	United States
Total Population	99,575	2,526,404	333,793,107
2025 Total Population	111,524	2,738,377	346,021,282
2020-2025 Growth Rate	+12%	+8%	+4%
Age	Lancaster County	Labor Shed	United States
Less than 15	18%	19%	18%
Age 15 - 34	22%	28%	27%
Age 35 - 49	19%	20%	19%
Age 50 - 64	20%	19%	19%
Age 65+	20%	14%	17%
Age 18+	78%	77%	78%
Median Age	42.4	36.8	38.5
2025 Median Age	43.3	37.1	39.3

Income	Lancaster County	Labor Shed	United States
Median Household Income	\$58,401	\$61,471	\$62,203
2025 Median Household Incon	ne \$63,222	\$66,567	\$67,325
Per Capita Income	\$30,688	\$34,464	\$34,136
2025 Per Capita Income	\$34,046	\$38,199	\$37,691



Lancaster County has one of the most diverse economies in the Carolinas. For more than 100 years, the economy was textile dominated. However, in 2007 when the last large textile mill closed, the county made a concerted effort to build a new economy. Today, the business landscape is remarkably different than just ten years ago.

The county's focus and ability to attract high growth corporate facilities has been nationally recognized with firms like Continental Tire the Americas, CompuCom Systems, Founders Federal Credit Union, Honeywell, Movement Mortgage, PCI Group, Red Ventures and Sharonview Federal Credit Union leading the way.

In addition, Lancaster County has solidified their status as a manufacturing center, as they are home to companies such as Nutramax Laboratories, Fab Fours, Meyer Utility Structures, Cooley Group, OceanaGold/Haile Gold Mine and Pattison Sign Group.

LANCASTER COUNTY TOP EMPLOYERS*

Company	Industry	Jobs
Red Ventures	INFOTECH - Digital marketing services, B2B (GLOBAL HQ)	1,758
Movement Mortgage	FINTECH - Mortgage lending/servicing, Residential (CORP HQ)	745
MUSC Health Lancaster Medical Center	HEALTHCARE - Full-service hospital	725
Continental Tire the Americas	CORPORATE OPS - Headquarters, North America Mfg (N.A. HQ)	657
Nutramax Laboratories	PRECISION MANUFACTURING - Nutraceuticals	620
Oceana Gold/Haile Gold Mine	MINING/UTILITIES - Gold ore mining	501
Founders Federal Credit Union	CORPORATE OPS - Headquarters, Consumer banking (CORP HQ)	357
Keer America	ADVANCED MATERIALS - Textile product spinning mill (N.A. HQ)	308
INSP/CrossRidge	INFOTECH - Television Network	238
PCI Group	B2B SERVICES - Mission critical document management	222

Source: Lancaster County Department of Economic Development *Note — Not included: Government, K-12 Education, and retail

TOP EMPLOYERS*

RED VENTURES

1,758





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Source: Lancaster County Economic Development; *Note - Not included: Government and K-12 education

LANCASTER COUNTY RECENT PROJECT ANNOUNCEMENTS

Company	Industry	Year	Туре	Pledged CapEx	Pledged Jobs
McClancy Seasoning	MANUFACTURING - Spice and seasoning products	2020	EXPANSION	\$9,400,000	108
Rembe, Inc.	MANUFACTURING - Industrial safety products	2020	ATTRACTION	\$3,400,000	22
Scientex Packaging Film	ADVANCED MATERIALS - Plastic film product manufacturing	2020	ATTRACTION	\$43,000,000	69
Adornus Cabinetry, LLC	MANUFACTURING - Cabinetry products, residential	2019	ATTRACTION	\$10,000,000	210
ServiceMac, LLC	FINANCIAL SERVICES - Mortgage services	2018	ATTRACTION	\$24,000,000	1,000
Nutramax Laboratories, Inc.	MANUFACTURING - Nutraceuticals and veterinary sciences	2018	EXPANSION	\$20,000,000	225
Synergy Steel	MANUFACTURING - Construction and steel framing systems	2018	ATTRACTION	\$2,800,000	139
Sharonview Federal Credit Union	CORPORATE OPERATIONS - Headquarters, Consumer banking	2018	EXPANSION	\$42,000,000	115
Fab Fours, Inc.	MANUFACTURING - Branded aftermarket automotive bumpers	2017	EXPANSION	\$5,700,000	88
The Blythe Company	DISTRIBUTION - Industrial flow control and filtration systems	2017	ATTRACTION	\$4,000,000	21
				\$164,300,000	1,997

Source: South Carolina Department of Commerce



LANCASTER COUNTY TOP MANUFACTURING LOCATION QUOTIENTS* (LQ) (Q1 2020)

Location quotients (LQs) measure the concentration of an industry in a region, compared to a benchmark area (ex. - the United States), as a way to identify unique and/or specialized components of a local economy. LQ values between 0.9 and 1.2 imply comparable rates, while LQ values greater than 1.2 signal a much higher local concentration (i.e. - a unique local cluster), likely attributable to a thriving industry, unique asset, or similar feature. (Ex. LQ = 28.55, employment is 2755% more concentrated than the US average.)

NAICS Code	NAICS Subsector	Jobs	LQ
313	Textile Mills	561	28.55
314	Textile Product Mills	151	7.44
339	Miscellaneous Manufacturing	696	6.06
335	Electrical Equipment, Appliance, and Component Manufacturing	291	3.93
325	Chemical Manufacturing	474	3.00

Source: Chmura Economics; JobsEQ

*Note: Data listed by place of business; Private-sector employment

LANCASTER COUNTY EMPLOYMENT BY INDUSTRY SECTOR (Q1 2020)*

NAICS Code	NAICS Sector	Employed	Five-year Growth Rate	Us Growth Rate	Annual Wage	Difference From US
11	Agriculture, Forestry, Fishing and Hunting	68	+106%	+0.3%	\$39,078	+5%
21	Mining, Quarrying, and Oil and Gas Extraction	351	+35067%	-21%	\$75,867	-29%
22	Utilities	101	+125%	-0.5%	\$113,638	+1%
23	Construction	885	+36%	+22%	\$44,299	-32%
31 - 33	Manufacturing	3,245	+9%	+4%	\$52,313	-24%
48 - 49	Transportation and Warehousing	223	+101%	+23%	\$45,206	-17%
51	Information	356	-3%	+5%	\$78,744	-34%
52	Finance and Insurance	505	+10%	+7%	\$68,528	-37%
53	Real Estate and Rental and Leasing	223	+163%	+12%	\$38,462	-37%
54	Professional, Scientific, and Technical Services	3,452	+20%	+13%	\$81,312	-19%
55	Management of Companies and Enterprises	1,800	+98%	+12%	\$87,209	-30%
81	Other Services (except Public Administration)	476	+34%	+6%	\$31,888	-21%

LANCASTER COUNTY LARGEST INDUSTRIES BY EMPLOYMENT* (Q1 2020)

PROFESSIONAL. SCIENTIFIC. AND **TECHNICAL SERVICES**



EMPLOYED — 3,452

SECTOR JOBS — 15%

MANUFACTURING



EMPLOYED — 3,245

PERCENT OF ALL PRIVATE PERCENT OF ALL PRIVATE SECTOR JOBS — 14%

MANAGEMENT OF COMPANIES AND ENTERPRISES



EMPLOYED — 1,800

SECTOR JOBS — 8%

LANCASTER COUNTY FASTEST GROWING **INDUSTRY SECTORS*** (2015 – 2020)

MINING, QUARRYING, **AND OIL AND GAS EXTRACTION**



EMPLOYED — 351

GROWTH RATE — 35.067%

REAL ESTATE AND RENTAL AND LEASING



EMPLOYED — 223

GROWTH RATE— 163%

UTILITIES



EMPLOYED — 101

GROWTH RATE— 125%



Lancaster County is part of the Northern Labor Shed, which has a civilian labor force of 1.3 million. The County's labor shed draws from Lancaster as well as York, Chester, Fairfield, Richland and Kershaw counties in South Carolina and extends to Mecklenburg, Gaston and Union counties in North Carolina.

For the past 10 years, Lancaster County has experienced healthy population growth, which translates to the county being net importers and exporters of labor, with more than 9,000 workers commuting into the county for work and more than 21,000 commuting to jobs outside the county.

Boasting an eager workforce that brings a solid work ethic, high productivity, and an appreciation for the value of helping employers succeed, Lancaster County's labor force has a wide range of occupational strengths in careers such as market researchers, logisticians and OSHA specialists.

LABOR FORCE STATISTICS

Segment	Lancaster County	Labor Shed
Civilian Population 16+	42,034	1,290,187
Employed	40,501	1,242,371
Unemployment Rate	3.6%	3.7%

Source: Bureau of Labor Statistics, LAUS; March 2020, Not seasonally adjusted

LANCASTER COUNTY COMMUTING PATTERNS (Q1 2020)



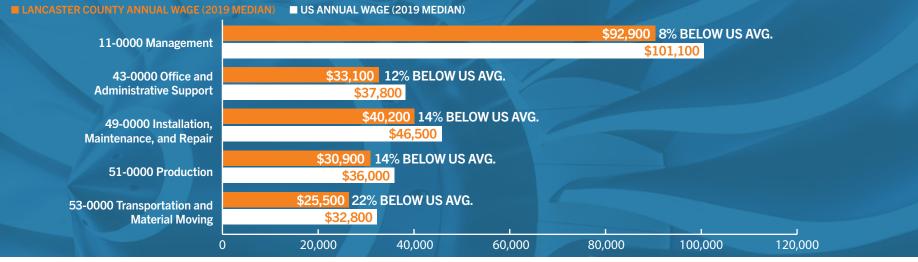




Source: Chmura Economics, JobsEQ

LANCASTER COUNTY WAGES BY OCCUPATION GROUP*

Lancaster County wages are below the national average, helping employers stay competitive with lower labor costs. Coupled with the region's low cost-of-living, workers still achieve an excellent quality of life.



*Note — Data listed by place of business by 2-digit SOC Code. Wages reflect private & public sector operations

LANCASTER COUNTY JOB GROWTH BY OCCUPATION GROUP (2015 - 2020)*

SOC Code	Occupation Major Group	Lancaster County Job Growth	Growth Rate	US Growth Rate
11-0000	Management	+433	+44%	+19%
43-0000	Office and Administrative Support	+488	+19%	+0.2%
49-0000	Installation, Maintenance, and Repair	+240	+39%	+9%
51-0000	Production	+331	+19%	+2%
53-0000	Transportation and Material Moving	+449	+35%	+11%

^{*}Note — Data listed by place of business; Employment data represents private sector operations only.

LANCASTER COUNTY TOP OCCUPATIONS (Q1 2020)*

SOC Code	Detailed Occupation	Employed	Lancaster County Annual Wage (2019 Median)	Difference from US
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	730	\$21,200	-23%
43-4051	Customer Service Representatives	655	\$31,200	-10%
11-1021	General and Operations Managers	559	\$97,100	-4%
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	503	\$33,200	-12%
43-9061	Office Clerks, General	473	\$27,900	-18%
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	445	\$23,900	-19%
53-7065	Stockers and Order Fillers	435	\$23,200	-15%
13-1111	Management Analysts	433	\$79,600	-7%
29-1141	Registered Nurses	412	\$55,700	-24%
43-1011	First-Line Supervisors of Office and Administrative Support Workers	364	\$49,100	-13%

Source: Chmura Economics: JobsEQ



Lancaster County's commitment to a solid work ethic begins in the classrooms, which have long had a focus on creating work-ready citizens with the skills employers need.

Local educators at all levels have introduced innovative programs that focus on the development of leadership techniques and soft skills of students, including the "Leader in Me" program in which all elementary schools participate, the Lancaster County Youth Leadership program, as well as Microburst's EmployABILITY Soft Skill program, which teaches interpersonal skills, employability skills, conflict resolution, dependability, productivity, and teamwork.

The focus on employment skills extends into the local post-secondary institutions, as both York Technical College and the Lancaster campus of the University of South Carolina maintain ongoing relationships with local employers to ensure that curriculum matches workplace expectations. In addition, USC Lancaster is part of the Palmetto College program, which offers the opportunity to continue studies toward a four-year degree locally, or to return to school and earn bachelor's degrees online.

SKILLED WORKFORCE

TOP 5 MANUFACTURING SECTORS BY RATE OF FOUR-YEAR+ DEGREES*

		LANCASTER COUNTY	
NAICS Code	NAICS Industry Group	Avg. Jobs	% Four-Year+ Degree
3391	Medical Equipment and Supplies Manufacturing	602	19%
3359	Other Electrical Equipment and Component Manufacturing	447	14%
3399	Other Miscellaneous Manufacturing	151	13%
3273	Cement and Concrete Product Manufacturing	92	10%
3329	Other Fabricated Metal Product Manufacturing	108	10%

		LABOR SHED	
NAICS Code	NAICS Industry Group	Avg. Jobs	% Four-Year+ Degree
3341	Computer and Peripheral Equipment Manufacturing	229	37%
3352	Household Appliance Manufacturing	672	36%
3362	Motor Vehicle Body and Trailer Manufacturing	673	35%
3344	Semiconductor and Other Electronic Component Manufacturing	109	33%
3346	Manufacturing and Reproducing Magnetic and Optical Media	253	31%

Source: US Census Bureau, Center for Economic Studies, LEHD; Quarterly Workforce Indicators

EDUCATIONAL ATTAINMENT*

Highest Level Completed	Lancaster County	Labor Shed	US
Total Population Age 25+	71,020	1,693,438	229,185,446
Less than High School Graduate	11%	9%	11%
High School/GED/Alternative	32%	22%	27%
Some College, No Degree	18%	20%	20%
Associate's Degree	10%	9%	9%
Bachelor's or Higher	28%	39%	33%

Source: Esri Community Analyst, 2020 estimates *Note — Highest level completed for residents age 25+

LABOR SHED STUDENT POPULATION & GRADUATES*

Institution Type*	Enrollment, Fall 2018	Awards, Spring 2019
University / 4-Year / Public	70,318	18,196
University / 4-Year / Private	10,114	2,715
College / 4-Year / Private	6,500	1,138
Technical College / 2-Year / Public	7,833	3,375
Community College / 2-Year / Public	25,709	5,146
TOTAL	120,474	30,570

^{*}Note — Data listed by place of employment for private and public sector; Quarterly average (Q2 2018 - Q2 2019); Minimum employment, County: 50, Labor Shed: 100



HIGHER EDUCATION INSTITUTIONS WITHIN LANCASTER COUNTY'S LABOR SHED

Name	Institution Type*	County	Enrollment, Fall 2018	Awards, Spring 2019
University of South Carolina - Columbia	University / 4-Year / Public	Richland, SC	34,795	9,006
University of North Carolina at Charlotte	University / 4-Year / Public	Mecklenburg, NC	29,710	7,853
Central Piedmont Community College	Community College / 2-Year / Public	Mecklenburg, NC	18,824	3,423
Winthrop University	University / 4-Year / Public	York, SC	5,813	1,337
Gaston College	Community College / 2-Year / Public	Gaston, NC	5,362	1,586
York Technical College	Technical College / 2-Year / Public	York, SC	4,253	1,250
Wingate University	University / 4-Year / Private	Union, NC	3,689	834
Midlands Technical College	Technical College / 2-Year / Public	Richland, SC	3,580	2,125
Queens University of Charlotte	University / 4-Year / Private	Mecklenburg, NC	2,536	758
Benedict College	College / 4-Year / Private	Richland, SC	2,165	287
Davidson College	College / 4-Year / Private	Mecklenburg, NC	1,843	477
Johnson C Smith University	University / 4-Year / Private	Mecklenburg, NC	1,565	262
Belmont Abbey College	College / 4-Year / Private	Gaston, NC	1,556	292
University of South Carolina - Lancaster	Community College / 2-Year / Public	Lancaster, SC	1,523	137
Columbia College	University / 4-Year / Private	Richland, SC	1,276	524
Columbia International University	University / 4-Year / Private	Richland, SC	1,048	337
Allen University	College / 4-Year / Private	Richland, SC	743	61
Clinton College	College / 4-Year / Private	York, SC	193	21
Total 2018 - 2019 Student Enrollment & Graduates			120,474	30,570



INFRASTRUCTURE NETWORK

Lancaster County keeps growing, along with the infrastructure to support business expansion and the people who live and work here.

Having been consistently widened and improved, there has been significant investment in Interstate 77 as well as on other roadways across the county.

Charlotte Douglas International Airport is just 15 miles from the state line and is less than an hour's drive from Lancaster County. Plus, the deep-water Port of Charleston is an easy drive and rail service is top of the line. Seamless connectivity to Atlanta and Raleigh and the rest of the world are here.

It's all about logistics. And, Lancaster County has them.



AIR

CHARLOTTE DOUGLAS INTERNATIONAL AIRPORT (CLT)

700+ DAILY DEPARTURES AND LANDINGS
2ND LARGEST AIRPORT ON THE EAST COAST
38 INTERNATIONAL DESTINATIONS

LANCASTER COUNTY AIRPORT

6,004' X 100' RUNWAY 301 ACRES



PORTS

PORT OF CHARLESTON

175 MILES FROM LANCASTER COUNTY

5 TERMINALS

BY 2021, DEEPEST PORT ON EAST COAST

CHARLOTTE REGIONAL INTERMODAL FACILITY

\$96 MILLION FACILITY ADJACENT TO CLT

200-ACRE STATE-OF-THE-ART FACILITY CONNECTED TO PORT OF CHARLESTON

CAPABLE OF 200,000 LIFTS PER YEAR



RAIL

L&C RAILWAY

PRIMARILY SERVING INDUSTRIAL AND LOGISTICS OPERATIONS ALONG SC STATE HIGHWAY 9

CONNECTS TO BOTH NS AND CSX

CSX TRANSPORTATION

MAJOR ROUTE THROUGH I-77 REGION INTERSECTS WITH NORFOLK SOUTHERN LINE

NORFOLK SOUTHERN

MAJOR NORTH/SOUTH ROUTE THROUGH LANCASTER COUNTY 2 TERMINALS-CHARLOTTE AND COLUMBIA

20 MILES TO CHARLOTTE NORFOLK SOUTHERN INTERMODAL FACILITY AT CLT



Lancaster County is an economic success story still being told, and a favorable tax climate combined with aggressive incentives plays a major role.

Lancaster County Economic Development works with local stakeholders and potential investors to secure property tax abatements through Fee-in-Lieu of Tax agreements and Special Source Revenue Credits. On the state level, there are generous jobs and investment tax credits, grants and other discretionary incentives.

CORPORATE INCOME TAX INCENTIVES

South Carolina provides a myriad of credits that can completely eliminate a company's corporate income tax liability for up to 10, or in some cases, 15 years.

20%
ADDITIONAL CREDIT FOR HQ'S
PERSONAL PROPERTY COSTS

5%
CREDIT OF THE TAXPAYER'S
QUALIFIED RESEARCH EXPENSES

10%
INCOME TAX CREDIT ON
RENEWABLE ENERGY SYSTEMS

LANCASTER COUNTY TAX RATES

7%

PERSONAL INCOME TAX RATE

(BASED ON \$14,650 BRACKET)

5%

CORPORATE TAX RATE

(FLAT RATE)

8%

LANCASTER COUNTY
SALES TAX RATE

(1% DEDICATED TO LANCASTER COUNTY TAX AND 1% DEDICATED TO SPECIAL TAX)

Lancaster County Local Incentives		
Property Tax Abatement	Allows manufacturers to abate the county portion of property taxes for five-years on any new investment over \$50,000, with estimated savings of approximately 20 to 25% annually over a five-year period.	
Fee-in-Lieu of Property Tax Agreement	Long-term benefit to a qualified company to insulating the firm from annual property tax increases, with up to a 42% reduction in property taxes annually for 20 to 30 years.	
Property Tax Exemptions	Statutory property tax exemptions on inventories, intangibles, pollution control equipment.	
Special Source Revenue Credits	Provides Property tax reductions of FILOT payments and standard taxes. Credits can range from $15\% - 70\%$ and are applicable for 1-20 years depending on the project.	
South Carolina State Incentives		
Jobs Tax Credit	Benefits companies for job creation that helps reduce state corporate income tax liability, up to 50% in a given year.	
Investment Tax Credit	Used to offset up to 100% of corporate income tax liability with unused credits carrying forward for up to 10-years.	
Corporate Headquarters Tax Credit	Credit is equal to 20% of the qualifying costs for establishing or expanding a corporate headquarters.	
Research and Development Tax Credit	Credit equal to 5% of expenditures available against state corporate income tax, or corporate license tax for qualified research and development expenditures.	
Job Development Credit	Discretionary performance-based incentive that rebates a portion of a new employees' state withholding tax back to the company, which could be up to 4% of annual payroll	

LANCASTER COUNTY ECONOMIC DEVELOPMENT

Lancaster County Economic Development is the lead organization responsible for recruiting businesses, retaining and growing existing firms, and promoting and marketing Lancaster County. We also assist in strategic initiatives across the county focusing on product development, workforce development, infrastructure improvements and quality of life.



WE CAN HELP YOU AND YOUR BUSINESS WITH:

- » Relocation assistance and tax incentives
- » Demographic and market research
- » Utility information requests
- » Maintaining and developing an inventory of available buildings and sites
- » Workforce training assistance
- » Familiarization tours and site visits
- » Existing industry retention and expansion services
- » Coordinating local, state and private economic development efforts



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LANCASTER COUNTY

SINCE 2000, LANCASTER COUNTY'S POPULATION HAS INCREASED BY MORE THAN 62%



21,000+ RESIDENTS COMMUTE OUT

2ND FASTEST GROWING COUNTY IN SOUTH CAROLINA

DIRECT ACCESS TO APPROXIMATELY

45 PERCENT

OF THE US POPULATION

WITHIN 11-HOUR DRIVE





